



COMPENSATION PLAN & PROMOS

6 WAYS TO GET PAID

2022

1 CUSTOMER SALES COMMISSION		
PV	CV AMOUNT	PERCENTAGE
100	101-500	10%
100	501-1,000	15%
100	1,001-1,999	20%
100	2,000+	30% and \$100 Additional FFM*

2 CV RANK**	PV	CV	COMMISSION
Builder	100	300	\$50
Pro	100	600	\$100
Executive	100	1,500	\$250
Elite	100	4,500	\$750
Bronze	100	10,000	\$1,700
Silver	200	25,000	\$4,000
Gold	200	50,000	\$8,000
Platinum	200	100,000	\$15,000
Ruby	200	200,000	\$25,000
Emerald	200	350,000	\$45,000
Diamond	200	500,000	\$65,000
Blue Diamond	200	750,000	\$90,000
Black Diamond	200	1,000,000	\$120,000
Royal Diamond	200	1,500,000	\$160,000
Presidential Diamond	200	2,000,000	\$220,000
Crown Diamond	200	3,000,000	\$350,000

3 CV PROMOTIONAL RANK BONUS***		
\$100	TOTAL \$500	MUST REACH RANK DURING FIRST CALENDAR MONTH. BONUSES ARE PAID WEEKLY.
\$100		
\$300		
\$1,500	2&2	Earn rank for 2 consecutive months, and maintain rank during the 2 payout months thereafter. Promotional Rank Bonuses will be paid out in 2 equal monthly installments.
\$2,500		
\$4,000		
\$8,000	3&3	Earn rank for 3 consecutive months, and maintain rank during the 3 payout months thereafter. Promotional Rank Bonuses will be paid out in 3 equal monthly installments.
\$17,500		
\$30,000		
\$50,000	4&4	Earn rank for 4 consecutive months, and maintain rank during the 4 payout months thereafter. Promotional Rank Bonuses will be paid out in 4 equal monthly installments.
\$75,000		
\$100,000		
\$150,000	5&5	Earn rank for 5 consecutive months, and maintain rank during the 5 payout months thereafter. Promotional Rank Bonuses will be paid out in 5 equal monthly installments.
\$200,000		
\$350,000		
\$500,000		

Financial Freedom Movement Bonus:

*Ambassadors cannot qualify for the FFM bonus with both Customer Sales Commission and OV Rank. If an Ambassador earns both, only the bonus earned with OV Rank will be paid out.

CV Rank:

**This rank does not qualify an Ambassador for FFM Bonuses.

Promotional Rank Bonus:

***Builder to Emerald Ranks Payout simultaneously.

***Diamond to Crown Diamond Ranks Payout consecutively, with highest paid first.


***Promotional Rank Bonus earned by reaching OV Ranks cannot be achieved again with CV ranks or vice versa. If an Ambassador earns both CV and OV Promotional Rank Bonus simultaneously, only the bonus earned with the higher rank will be paid out by Q Sciences.

4 OV RANK	PV	PA	QUALIFIED OV	MAX % FROM EACH LEG	MAX OV FROM EACH LEG	COMMISSION
Builder	100	2	300	60%	180	\$50
Pro	100	2	600	60%	360	\$100
Executive	100	2	1,500	60%	900	\$250
Elite	100	2	4,500	50%	2,250	\$750
Bronze	100	2	10,000	50%	5,000	\$1,700
Silver	200	2	25,000	40%	10,000	\$4,000
Gold	200	2	50,000	40%	20,000	\$8,000
Platinum	200	2	100,000	40%	40,000	\$15,000
Ruby	200	2	200,000	40%	80,000	\$25,000
Emerald	200	2	350,000	40%	140,000	\$45,000
Diamond	200	2	500,000	40%	200,000	\$65,000
Blue Diamond	200	2	750,000	40%	300,000	\$90,000
Black Diamond	200	2	1,000,000	40%	400,000	\$120,000
Royal Diamond	200	2	1,500,000	40%	600,000	\$160,000
Presidential Diamond	200	2	2,000,000	40%	800,000	\$220,000
Crown Diamond	200	2	3,000,000	40%	1,200,000	\$350,000


5 OV PROMOTIONAL RANK BONUS***		
\$100	TOTAL \$500	MUST REACH RANK DURING FIRST CALENDAR MONTH. BONUSES ARE PAID WEEKLY.
\$100		
\$300		
\$1,500	2&2	Earn rank for 2 consecutive months, and maintain rank during the 2 payout months thereafter. Promotional Rank Bonuses will be paid out in 2 equal monthly installments.
\$2,500		
\$4,000		
\$8,000	3&3	Earn rank for 3 consecutive months, and maintain rank during the 3 payout months thereafter. Promotional Rank Bonuses will be paid out in 3 equal monthly installments.
\$17,500		
\$30,000		
\$50,000	4&4	Earn rank for 4 consecutive months, and maintain rank during the 4 payout months thereafter. Promotional Rank Bonuses will be paid out in 4 equal monthly installments.
\$75,000		
\$100,000		
\$150,000	5&5	Earn rank for 5 consecutive months, and maintain rank during the 5 payout months thereafter. Promotional Rank Bonuses will be paid out in 5 equal monthly installments.
\$200,000		
\$350,000		
\$500,000		

6 FINANCIAL FREEDOM MOVEMENT MONTHLY BONUS*	
Builder to Executive	\$0
Elite	\$100
Bronze	\$200
Silver	\$300
Gold to Crown Diamond	\$400


FFM FINANCIAL FREEDOM MOVEMENT FFM is much more than a bonus!




Pay off debt



Learn how to invest



Establish a savings plan

Learn more @theffmovement  Or contact ffm@qsciences.com



COMPENSATION PLAN & PROMOS

GLOSSARY OF TERMS

2022

PAYOUT

• **The Cap:** Total commission payout is capped at 50% of total Monthly Product Sales.

• **Weekly Payout Schedule:** OV Rank, CV Rank, and Customer Sales Commissions will be awarded based on the rank you achieve from Saturday through Friday and will be paid on the following Friday. Promotional Rank Bonus Builder - Executive will be paid weekly.

• **Monthly Payout Schedule:** Promotional Rank Bonuses (Elite or above) and FFM will be paid monthly on a date determined by Q Sciences.

Q SCIENCES AFFILIATES

• **Ambassador:** An affiliate of Q Sciences considered an Independent Business Owner who has the potential to earn commissions under the Q Compensation Plan.

• **Active Ambassador for OV Rank:** An Ambassador who maintains a monthly minimum of 100 PV or 200 PV depending on OV Rank and maintains at least 2 Personally Active Ambassadors (PA).

• **Active Ambassador for CV Rank:** An Ambassador who maintains a monthly minimum of 100 PV or 200 PV depending on CV Rank.

• **Personally Active Ambassador (PA):** An Ambassador, personally sponsored, who maintains a monthly minimum of 100 PV.

• **Preferred Customer (PC):** A customer who pays an annual fee of \$10 and is eligible for the Q Rewards Program and wholesale pricing.

• **Retail Customer:** An individual who purchases products from an Ambassador or directly from Q Sciences at the retail price.

ORGANIZATION

• **Organization (Downline):** The network of Ambassadors who exist under an Ambassador either by sponsorship or placement.

• **Sponsor:** An Ambassador who personally enrolls a new Ambassador and places them within their Organization (Downline).

• **Upline:** Your Sponsor, your placement sponsor, and all Ambassadors above a particular Ambassador in the line of sponsorship.

• **Leg:** Each individual Ambassador and the entirety of their respective Organization enrolled or placed immediately underneath or front line to an Ambassador representing one "Leg" in the Ambassador's Organization.

VOLUME TYPES

• **Personal Volume (PV):** The total volume of all personal product sales generated by the Ambassador.

PV qualifies an ambassador for:

- Customer Sales Commission*
- CV Rank*
- OV Rank*
- CV or OV Promotional Rank Bonus
- FFM Bonus

*Personal Volume (PV) qualifies an Ambassador for Customer Sales Commission, CV Rank, and OV Rank simultaneously.

Depending on OV or CV Rank, 100 or 200 PV is required to be an Active Ambassador. If personal orders do not cover the required Personal Volume (PV), Customer Volume (CV) is utilized to make up the difference.

Example. An Ambassador is attempting to qualify for Elite in OV Rank. They have a personal order of 75 PV, a total Customer Volume of 375 CV, and 5,000 QOV. To become active, the remaining 25 PV required is automatically pulled from Customer Volume to cover the difference. The Ambassador is now active at 100 PV with Customer Volume now reflecting as 350 CV.

• **Customer Volume (CV):** The total volume of all commissionable product sales generated by an Ambassador's Retail and Preferred Customers.

CV qualifies an ambassador for:

- Customer Sales Commission
- CV Rank
- CV Promotional Rank Bonus
- FFM Bonus

• **Organizational Volume (OV):** The total volume of all commissionable product sales generated by an Ambassador's Organization. Organizational Volume (OV) does not include Personal Volume (PV) or Customer Volume (CV).

• **Qualified Organizational Volume (QOV):** Organizational Volume after the maximum percentage of volume or Max Leg Percentages (ML%) have been applied to an Ambassador's legs. QOV qualifies an Ambassador for OV Rank. Personal and Customer Volumes are not included in the calculation of Qualified Organizational Volume.

QOV Qualifies an ambassador for:

- OV Rank
- OV Promotional Rank Bonus
- FFM Bonus

• **Max Leg Percentage (ML%):** The maximum percentage of volume that can count towards Qualified Organizational Volume from one leg.

RANK BONUSES

• **Promotional Rank Bonus (PRB):** An additional promotional bonus earned by reaching and maintaining specific OV or CV Ranks. Ambassadors are eligible for full bonus payouts in equal monthly installments if ranks are earned in consecutive months and maintained consecutively throughout each monthly installment thereafter.

(**See disclaimers on page 1)

• **FFM Monthly Bonus:** A one-of-a-kind rewards program in which Q Sciences pays out additional bonuses, depending on OV Rank, or Customer Sales Commission towards an Ambassador's qualified debt or approved long-term savings plan.

RANKS

• **Paid Rank:** The OV or CV Rank an Ambassador has currently achieved and is paid pursuant to the Q Compensation Plan.

• **Lifetime Rank:** The highest OV rank achieved by an Ambassador during their tenure at Q Sciences.

ADDITIONAL DEFINITIONS

• **Subscription:** A pre-set, recurring order filled, shipped, and charged to an Ambassador or Preferred Customer monthly.

• **Placement Suite:** A 7-day period in which a Sponsor may place newly enrolled Ambassadors within their organization. New Ambassador enrollees not placed by their Sponsor within 7 days of enrollment will, by default, be placed by Q Sciences, in its sole discretion, in the farthest downline in the leg of their Sponsor's organization with the least organizational volume. In the event that a newly enrolled Ambassador is placed by Q Sciences, the Sponsor shall have 48 hours to replace the newly enrolled Ambassador.

(See Policies and Procedures sections 4.7.3 and 5.3 for more information.)

• **Monthly Product Sales:** The combined monthly total of commissionable product sales by Q Sciences.