



COMPENSATION PLAN & PROMOS

5 WAYS TO GET PAID - VERSION 2

2022

1 CUSTOMER SALES COMMISSION		
PV	CV AMOUNT	PERCENTAGE
75	76-500	10%
75	501-1,000	15%
75	1,001-1,999	20%
75	2,000+	30%

2 CV RANK*	PV	CV	COMMISSION
Builder	75	275	\$40
Pro	75	550	\$80
Executive	75	1,400	\$200
Elite	75	4,250	\$600
Bronze	75	9,000	\$1,300
Silver	150	22,500	\$3,250
Gold	150	45,000	\$6,500
Platinum	150	90,000	\$12,500
Ruby	150	180,000	\$22,500
Emerald	150	325,000	\$40,000
Diamond	150	450,000	\$52,500
Blue Diamond	150	700,000	\$77,500
Black Diamond	150	900,000	\$100,000
Royal Diamond	150	1,350,000	\$125,000
Presidential Diamond	150	1,850,000	\$165,000
Crown Diamond	150	2,750,000	\$250,000

3 CV PROMOTIONAL RANK BONUS**		
\$75	TOTAL \$400	MUST REACH RANK DURING FIRST CALENDAR MONTH. BONUSES ARE PAID WEEKLY.
\$75		
\$250		
\$1,250	2&2	Earn rank for 2 consecutive months, and maintain rank during the 2 payout months thereafter. Promotional Rank Bonuses will be paid out in 2 equal monthly installments.
\$2,150		
\$3,500		
\$7,000	3&3	Earn rank for 3 consecutive months, and maintain rank during the 3 payout months thereafter. Promotional Rank Bonuses will be paid out in 3 equal monthly installments.
\$15,000		
\$25,000		
\$40,000	4&4	Earn rank for 4 consecutive months, and maintain rank during the 4 payout months thereafter. Promotional Rank Bonuses will be paid out in 4 equal monthly installments.
\$60,000		
\$75,000		
\$100,000	5&5	Earn rank for 5 consecutive months, and maintain rank during the 5 payout months thereafter. Promotional Rank Bonuses will be paid out in 5 equal monthly installments.
\$200,000		
\$350,000		
\$500,000		

CV Rank:
*This rank does not qualify an Ambassador for the Promotional Rank Bonuses.

Promotional Rank Bonus:
**Builder to Emerald Ranks Payout simultaneously.

**Diamond to Crown Diamond Ranks Payout consecutively, with highest paid first.

**Promotional Rank Bonus earned by reaching OV Ranks cannot be achieved again with CV ranks of vice versa. If an Ambassador earns both CV and OV Promotional Rank Bonus simultaneously, only the bonus earned with the higher rank will be paid out by Q Sciences.

4 OV RANK	PV	PA	QUALIFIED OV	MAX % FROM EACH LEG	MAX OV FROM EACH LEG	COMMISSION
Builder	75	2	275	60%	165	\$40
Pro	75	2	550	60%	330	\$80
Executive	75	2	1,400	60%	840	\$200
Elite	75	2	4,250	50%	2,125	\$600
Bronze	75	2	9,000	50%	4,500	\$1,300
Silver	150	2	22,500	40%	9,000	\$3,250
Gold	150	2	45,000	40%	18,000	\$6,500
Platinum	150	2	90,000	40%	36,000	\$12,500
Ruby	150	2	180,000	40%	72,000	\$22,500
Emerald	150	2	325,000	40%	130,000	\$40,000
Diamond	150	2	450,000	40%	180,000	\$52,500
Blue Diamond	150	2	700,000	40%	280,000	\$77,500
Black Diamond	150	2	900,000	40%	360,000	\$100,000
Royal Diamond	150	2	1,350,000	40%	540,000	\$125,000
Presidential Diamond	150	2	1,850,000	40%	740,000	\$165,000
Crown Diamond	150	2	2,750,000	40%	1,100,000	\$250,000

5 OV PROMOTIONAL RANK BONUS**		
\$75	TOTAL \$400	MUST REACH RANK DURING FIRST CALENDAR MONTH. BONUSES ARE PAID WEEKLY.
\$75		
\$250		
\$1,250	2&2	Earn rank for 2 consecutive months, and maintain rank during the 2 payout months thereafter. Promotional Rank Bonuses will be paid out in 2 equal monthly installments.
\$2,150		
\$3,500		
\$7,000	3&3	Earn rank for 3 consecutive months, and maintain rank during the 3 payout months thereafter. Promotional Rank Bonuses will be paid out in 3 equal monthly installments.
\$15,000		
\$25,000		
\$40,000	4&4	Earn rank for 4 consecutive months, and maintain rank during the 4 payout months thereafter. Promotional Rank Bonuses will be paid out in 4 equal monthly installments.
\$60,000		
\$75,000		
\$100,000	5&5	Earn rank for 5 consecutive months, and maintain rank during the 5 payout months thereafter. Promotional Rank Bonuses will be paid out in 5 equal monthly installments.
\$200,000		
\$350,000		
\$500,000		



COMPENSATION PLAN & PROMOS

GLOSSARY OF TERMS

2022

PAYOUT

• **The Cap:** Total commission payout is capped at 50% of total Monthly Product Sales.

• **Weekly Payout Schedule:** OV Rank, CV Rank, and Customer Sales Commissions will be awarded based on the rank you achieve from Saturday through Friday and will be paid on the following Friday. Promotional Rank Bonus Builder – Executive will be paid weekly.

• **Monthly Payout Schedule:** Promotional Rank Bonuses (Elite or above) will be paid monthly on a date determined by Q Sciences.

Q SCIENCES AFFILIATES

• **Ambassador:** An affiliate of Q Sciences considered an Independent Business Owner who has the potential to earn commissions under the Q Compensation Plan.

• **Active Ambassador for OV Rank:** An Ambassador who maintains a monthly minimum of 100 PV or 200 PV depending on OV Rank and maintains at least 2 Personally Active Ambassadors (PA).

• **Active Ambassador for CV Rank:** An Ambassador who maintains a monthly minimum of 100 PV or 200 PV depending on CV Rank.

• **Personally Active Ambassador (PA):** An Ambassador, personally sponsored, who maintains a monthly minimum.

• **Preferred Customer (PC):** A customer who pays an annual fee of \$10 and is eligible for the Q Rewards Program and wholesale pricing.

• **Retail Customer:** An individual who purchases products from an Ambassador or directly from Q Sciences at the retail price.

ORGANIZATION

• **Organization (Downline):** The network of Ambassadors who exist under an Ambassador either by sponsorship or placement.

• **Sponsor:** An Ambassador who personally enrolls a new Ambassador and places them within their Organization (Downline).

• **Upline:** Your Sponsor, your placement sponsor, and all Ambassadors above a particular Ambassador in the line of sponsorship.

• **Leg:** Each individual Ambassador and the entirety of their respective Organization enrolled or placed immediately underneath or front line to an Ambassador representing one "Leg" in the Ambassador's Organization.

VOLUME TYPES

• **Personal Volume (PV):** The total volume of all personal product sales generated by the Ambassador.

PV qualifies an ambassador for:

- Customer Sales Commission*
- CV Rank*
- OV Rank*
- CV or OV Promotional Rank Bonus

**Personal Volume (PV) qualifies an Ambassador for Customer Sales Commission, CV Rank, and OV Rank simultaneously.*

Depending on OV or CV Rank, 100 or 200 PV is required to be an Active Ambassador. If personal orders do not cover the required Personal Volume (PV), Customer Volume (CV) is utilized to make up the difference.

Example. An Ambassador is attempting to qualify for Elite in OV Rank. They have a personal order of 75 PV, a total Customer Volume of 375 CV, and 5,000 QOV. To become active, the remaining 25 PV required is automatically pulled from Customer Volume to cover the difference. The Ambassador is now active at 100 PV with Customer Volume now reflecting as 350 CV.

• **Customer Volume (CV):** The total volume of all commissionable product sales generated by an Ambassador's Retail and Preferred Customers.

CV qualifies an ambassador for:

- Customer Sales Commission
- CV Rank
- CV Promotional Rank Bonus

• **Organizational Volume (OV):** The total volume of all commissionable product sales generated by an Ambassador's Organization. Organizational Volume (OV) does not include Personal Volume (PV) or Customer Volume (CV).

• **Qualified Organizational Volume (QOV):** Organizational Volume after the maximum percentage of volume or Max Leg Percentages (ML%) have been applied to an Ambassador's legs. QOV qualifies an Ambassador for OV Rank. Personal and Customer Volumes are not included in the calculation of Qualified Organizational Volume.

QOV Qualifies an ambassador for:

- OV Rank
- OV Promotional Rank Bonus

• **Max Leg Percentage (ML%):** The maximum percentage of volume that can count towards Qualified Organizational Volume from one leg.

RANK BONUSES

• **Promotional Rank Bonus (PRB):**

An additional promotional bonus earned by reaching and maintaining specific OV or CV Ranks. Ambassadors are eligible for full bonus payouts in equal monthly installments if ranks are earned in consecutive months and maintained consecutively throughout each monthly installment thereafter.

*(**See disclaimers on page 1)*

RANKS

• **Paid Rank:** The OV or CV Rank an Ambassador has currently achieved and is paid pursuant to the Q Compensation Plan.

• **Lifetime Rank:** The highest OV rank achieved by an Ambassador during their tenure at Q Sciences.

ADDITIONAL DEFINITIONS

• **Subscription:** A pre-set, recurring order filled, shipped, and charged to an Ambassador or Preferred Customer monthly.

• **Placement Suite:** A 7-day period in which a Sponsor may place newly enrolled Ambassadors within their organization. New Ambassador enrollees not placed by their Sponsor within 7 days of enrollment will, by default, be placed by Q Sciences, in its sole discretion, in the farthest downline in the leg of their Sponsor's organization with the least organizational volume. In the event that a newly enrolled Ambassador is placed by Q Sciences, the Sponsor shall have 48 hours to replace the newly enrolled Ambassador.

(See Policies and Procedures sections 4.7.3 and 5.3 for more information.)

• **Monthly Product Sales:** The combined monthly total of commissionable product sales by Q Sciences.