A close-up photograph of a woman's face. She has her eyes closed and is wearing a thick, vibrant green face paint. A hand is using a brush to apply more paint to her cheek. To the right, a small white jar filled with the same green paint is visible. The background is dark and out of focus.

**How  
to  
Earn  
with**

**FROM  
TREE  
TO  
BEAUTY**

**OLIVE TREE PEOPLE**

COMPENSATION PLAN 2023

FROM  
TREE  
TO  
BEAUTY

OLIVE TREE PEOPLE

WELCOME TO

FROM  
TREE  
TO  
BEAUTY

OLIVE TREE PEOPLE

**Building your future is rewarding.** At OLIVE TREE PEOPLE, we believe we are destined to change lives. Thank you for joining us in our mission to unleash the potential within each of our Waterless Beauty Consultants.

This guide is designed to help you unleash your earning potential.

**OLIVEDA**  
OLIVE TREE PHARMACY

HOLISTIC HEMP  
BEAUTY THERAPY **LA'DOPE**

**olive  
mush**

**olive**  
re:connected to nature

FROM  
TREE  
TO  
BEAUTY

OLIVE TREE PEOPLE



**OLIVEDA**  
OLIVE TREE PHARMACY

F59

HYDROXYTYROSOL  
**CORRECTIVE SERUM FACE**  
GESICHTSSERUM / SÉRUM FACIAL

NO

100% ORGANIC, BIO ACTIVE BEAUTY  
ELIXIR INSTEAD OF WATER

MINIMIZES AND PREVENTS THE SIGNS OF SKIN AGING.  
BEUGT DIE ZEICHEN DER HAUTALTERUNG VOR.

HOLISTIC HEMP  
BEAUTY THERAPY

**LA'DOPE**

PRODUCT **DOPE your glow**  
**FACE CREAM**

MADE WITH  
ORGANIC  
INGREDIENTS

N° 003

BENEFIT Reduces significantly the  
visible signs of aging.

INGREDIENTS  
olea eu  
glycery  
oil, toc  
extract  
royl gl

APPLICATI  
Apply t  
in the

# Welcome Home

Participate in the OLIVE TREE PEOPLE Compensation Plan at any level. You decide whether to create a part-time or full-time income. Be a Waterless Beauty Consultant who operates with retail sales only, or build dedicated organizations all over the world to earn more.

**OLIVEDA**  
OLIVE TREE PHARMACY

HOLISTIC HEMP  
BEAUTY THERAPY

**LA'DOPE**

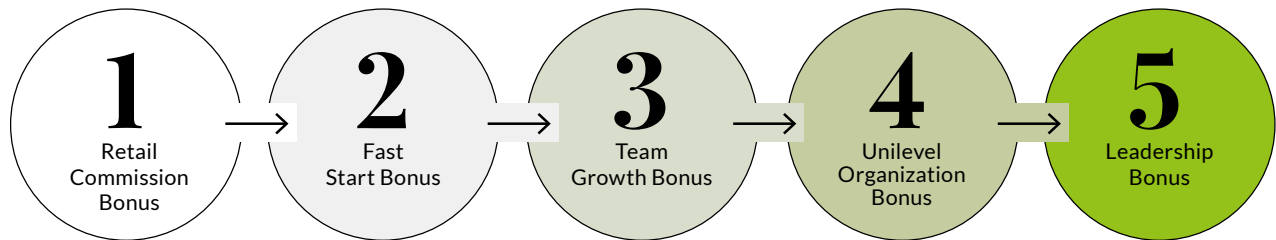
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## OUR UNIQUE MODEL

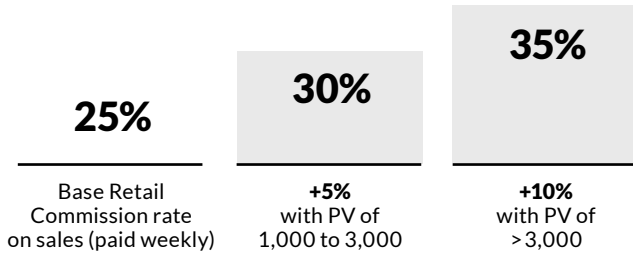
OLIVE TREE PEOPLE Invests in people every day. More than just a company, we're Olive Tree family. Our unique earning model allows Waterless Beauty Consultants to earn income in five ways.

# 5 Ways to Earn



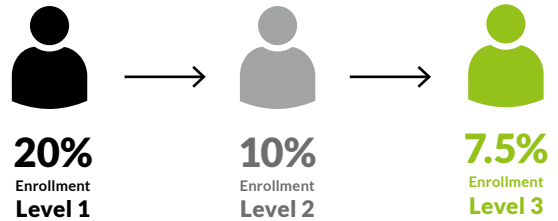
**Retail Commissions + Personal Sales Bonus (paid monthly)**

Earn up to 35% on your sales with Personal Sales Bonuses of up to 10%



**Fast Start Bonus (paid weekly)**

Paid on a newly enrolled Member's first 60 days of Commissionable Sales Volume (CV) in Consultant Kits and LRP orders. Each Enroller must have at least 100PV from loyalty orders, or a Consultant Starter Kit (only counted for in the first month of FS bonus) or \$250 in Retail PV per month.



**Team Growth Bonus (paid monthly)**

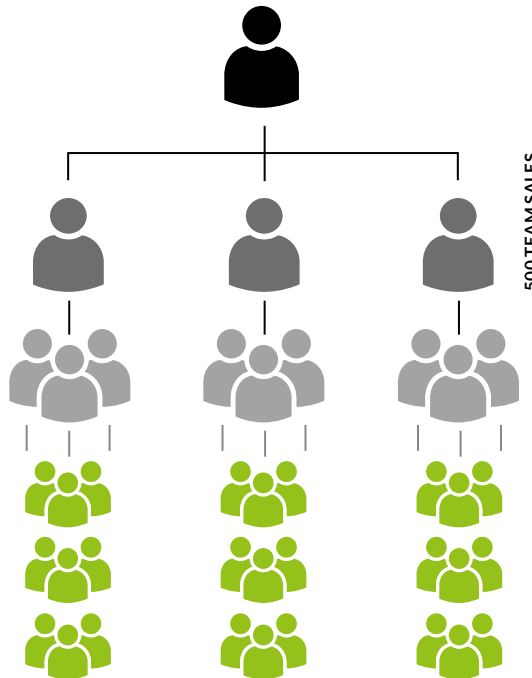
Each person within your Team Growth structure of 3 must process an LRP order of at least 100 PV, or a Consultant Starter Kit (only counted for in the first month of TGB) or have \$250 in Retail PV to qualify for the Olive Tree Growth Bonus.

**You**  
100 PV

**\$50**  
Level 1  
(3\*)

**\$250**  
Level 2  
(3x3=9\*)

**\$1,500**  
Level 3  
(9x3=27\*)



**Disclaimer:** OLIVE TREE PEOPLE makes no guarantees on income, as such representations may be misleading. Your success depends on your effort, commitment, skill and leadership activities, and how effectively you exercise those qualities.

**Rank Advancement Bonus (paid monthly over 90 days)**

**Black Olive \$300**  
**Olive Star \$750**

Will be paid out each month each month new promoted rank is \*maintained following 90 days your rank as per diagram below

Rank	Month 1	Month 2	Month 3	Total
Black Olive	<b>\$100</b>	<b>\$100</b>	<b>\$100</b>	<b>\$300</b>
Olive Star	<b>\$250</b>	<b>\$250</b>	<b>\$250</b>	<b>\$750</b>

**Leadership Quarterly Bonus (paid quarterly)**

**Leadership Quarterly Bonus is paid out each quarter based on the maintaining highest paid rank for that quarter.**

Green Olive Star	Violet Olive Star	Silver Olive Star	Gold Olive Star	Black Olive Star and above
<b>\$1,000</b>	<b>\$1,500</b>	<b>\$2,000</b>	<b>\$4,000</b>	<b>\$6,000</b>

**Black Olive Star Revenue Share program (paid monthly)**

**1% of OTP's monthly revenue is evenly divided and distributed amongst every consultant that has reached Black Olive Star level (or above), every month.**

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**Unilevel Organization Bonus** (paid monthly on compressed organization volume)

By rank paid	Olive	Green Olive	Violet Olive	Silver Olive	Gold Olive	Black Olive	Olive Star	Green Olive Star	Violet Olive Star	Silver Olive Star	Gold Olive Star	Black Olive Star	Executive Olive Star	President Olive Star
Monthly PV	50	100	100	100	100	100	100	100	100	100	100	100	100	100
Monthly OV	*	\$500	\$1,000	\$2,000	\$3,000	\$5,000	\$10,000	\$15,000	\$30,000	\$50,000	\$100,000	\$175,000	\$250,000	\$500,000
De-mands on legs	*	*	*	*	*	*	2 Silver Olive	1 Black Olive + 2 Silver Olive	1 Black Olive + 2 Gold Olive	1 Olive Star + 2 Black Olive	1 Green Olive Star + 2 Black Olive	1 Violet Olive Star + 2 Olive Star	1 Gold Olive Star + 2 Green Star	1 Black Olive Star + 2 Violet Star
TGB-Limit per Title	1	1	1	1	1	2	2	2	3	3	4	4	5	6
Level 1	-	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%
Level 2		5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
Level 3			5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
Level 4				5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
Level 5					5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
Level 6						5%	5%	5%	5%	5%	5%	5%	5%	5%
Level 7							5%	5%	5%	5%	5%	5%	5%	5%
Level 8													2%	2%
Level 9														1%
Dynamic Compression		↑	↑	↑	↑	↑	↑	↑	↑	↑	↑	↑	↑	↑

**Leg cap limit for rank achievement:** No more than 70% of org volume can be contributed from one leg to be counted towards rank recognition. (Olive Star to Black Olive Star). No more than 60% and 50% of org volume can be contributed from one leg to be counted towards rank recognition. (Executive Olive Star and President Olive Star).



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TREE  
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# Our Mission:

## TO HEAL THE WORLD WITH THE POWER OF THE OLIVE TREE



**THE WATER, THAT WE DO NOT USE IN OUR PRODUCTS WE BRING TO THE PEOPLE IN AFRICA BY BUILDING WATER WELLS SINCE 2013. LAST BY THE MASSAI 2021 IN TANSANIA.**

**Unique worldwide:** We at OLIVEDA protect overgrown mountain olive trees by buying large estates, cultivating the trees and eco-certifying them. These wild mountain olive trees then deliver the globally unique holistic Beauty Molecule and Elixir Hydroxytyrosol that perfectly protects our cells from the inside out and from the outside in (studies by ESFA) and the cells from the trees making them live up to 4,000 years old. This globally unique holistic Beauty Molecule and Elixir, which is found exclusively in our mountain olive trees, replaces the 70% water phase that is otherwise common in skin care products with 100%.

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# Waterless Beauty

Unique worldwide all OLIVEDA products consist of up to 95% more effectiveness, since OLIVEDA revolutionized the emulsions that skin care products are composed of. In OLIVEDA products bio active ingredients like hydroxytyrosol and arbequina oil replace the 95% fillers content (distilled water and refined oils), which is normally used in skin care products, to 100%. 95% different composition of OLIVEDA skincare allows absorption of active ingredients way faster than conventional skincare<sup>[1,2]</sup>

[1] Mineral oils and waxes in cosmetics: an overview mainly based on the current European regulations and the safety profile of these compounds November 2019. Journal of the European Academy of Dermatology and Venereology 33(S7):5-14 [2] Olives in Health and Disease Prevention (pp.1125-1132)Edition: 1stChapter: The effect of olive oil on the skinPublisher: Academic Press

VOGUE

“Waterless Beauty  
Can Help Save The Planet,  
And Your Skin“

OLIVEDA  
OLIVE TREE PHARMACY

HOLISTIC HEMP  
BEAUTY THERAPY

LA'DOPE

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# The Water,

that we do not use in our products we bring to the people in Africa by building water wells since 2013. Last by the Maasai 2021 in Tanzania.



Thomas with Olais, the tribal elder of the Maasai, Tanzania 2021



Meanwhile, about 15,000 inhabitants in different villages are supplied with water by the OLIVEDA wells. For OLIVE TREE PEOPLE these projects are not development aid - they are real partnerships at eye level.