

COMPENSATION PLAN

RETAIL COMMISSIONS + PERSONAL SALES BONUS (paid monthly)

Earn up to 35% on your sales with Personal Sales Bonuses of up to 10%.

25%	30%	35%
Base Retail Commission rate on sales (paid weekly)	+5% with PV of 1,000 to 3,000	+10% with PV of > 3,000

FAST START BONUS (paid weekly)

Paid on a newly enrolled Member's first 60 days of Commissionable Sales Volume (CV) in Consultant Kits and LRP orders. Each Enroller must have at least 100PV from loyalty orders, or a Consultant Starter Kit (only counted for in the first month of FS bonus) or \$250 in Retail PV per month.

Enrollment	20%	10%	7.5%
	Level 1	Level 2	Level 3

TEAM GROWTH BONUS (paid monthly)

Each person within your Team Growth structure of 3 must process an LRP order of at least 100 PV, or a Consultant Starter Kit (only counted for in the first month of TGB) or have \$250 in Retail PV to qualify for the Olive Tree Growth Bonus.

YOU	\$50	\$250	\$1,500
100PV	Level 1	Level 2	Level 3
	(3*)	(3x3=9*)	(9x3=27*)

UNILEVEL ORGANIZATION BONUS (paid monthly on compressed organization volume)

By rank paid	Olive	Green Olive	Violet Olive	Silver Olive	Gold Olive	Black Olive	Olive Star	Green Olive Star	Violet Olive Star	Silver Olive Star	Gold Olive Star	Black Olive Star
Monthly PV	50	100	100	100	100	100	100	100	100	100	100	100
Monthly OV	*	\$500	\$1,000	\$2,000	\$3,000	\$5,000	\$10,000	\$15,000	\$30,000	\$50,000	\$100,000	\$175,000
Demands on legs	*	*	*	*	*	*	2 Silver Olive	1 Black Olive + 2 Silver Olive	1 Black Olive + 2 Gold Olive	1 Olive Star + 2 Black Olive	1 Green Olive Star + 2 Black Olive	1 Violet Olive Star + 2 Olive Star
TGB-Limit per Title	1	1	1	1	1	2	2	2	3	3	4	4
Level 1	-	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%
Level 2		5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
Level 3			5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
Level 4				5%	5%	5%	5%	5%	5%	5%	5%	5%
Level 5					5%	5%	5%	5%	5%	5%	5%	5%
Level 6						5%	5%	5%	5%	5%	5%	5%
Level 7							5%	5%	5%	5%	5%	5%
Dynamic Compression		↑	↑	↑	↑	↑	↑	↑	↑	↑	↑	↑

Leg cap limit for rank achievement: No more than 70% of org volume can be contributed from one leg to be counted towards rank recognition. (Olive Star to Black Olive Star). No more than 60% and 50% of org volume can be contributed from one leg to be counted towards rank recognition. (Executive Olive Star and President Olive Star).

Disclaimer: OLIVE TREE PEOPLE makes no guarantees on income, as such representations may be misleading. Your success depends on your effort, commitment, skill and leadership activities, and how effectively you exercise those qualities.



RANK ADVANCEMENT BONUS

(paid monthly over 90 days)

Black Olive \$300

Olive Star \$750

Will be paid out each month each month new promoted rank is *maintained following 90 days your rank as per diagram below.

Rank	Month 1	Month 2	Month 3	Total
Black Olive	\$100	\$100	\$100	\$300
Olive Star	\$250	\$250	\$250	\$750

LEADERSHIP QUARTERLY BONUS

(paid quarterly)

Leadership Quarterly Bonus is paid out each quarter based on the maintaining highest paid rank for that quarter.

Green Olive Star	Violet Olive Star	Silver Olive Star	Gold Olive Star	Black Olive Star
\$1,000	\$1,500	\$2,000	\$4,000	\$6,000