



8 Ways of Getting Paid

Rank Requirements

	Personal Customers	Team Customers
Regional Energy Advisor	5	50
Senior Energy Advisor	6	250
Director	8	500
Regional Director	10	2,500
Senior Director	12	5,000
Partner	16	10,000
Regional Partner	20	25,000
Senior Partner	24	50,000

Personal Income

1 Customer Acquisition Bonus

	Electricity - Band 1, 2, 3	Community Solar - Tier 1	Community Solar - Tier 2
You-Level 0	\$20	\$60	\$20

Team Income

2 Weekly CAB Rank Infinity Overrides

	Electricity - Band 1, 2, 3	Community Solar - Tier 1	Community Solar - Tier 2
Senior Energy Advisor	\$1	\$3	\$1
Director	\$1	\$3	\$1
Regional Director	\$1	\$3	\$1
Senior Director	\$1	\$3	\$1
Partner	\$1	\$3	\$1
Regional Partner	\$1	\$3	\$1
Senior Partner	\$1	\$3	\$1

Team Income

3 Weekly CAB Coded Overrides

	Electricity Band 1, 2, 3 1st Generation	Electricity Band 1, 2, 3 2nd Generation	Community Solar Tier 1 1st & 2nd Generation	Community Solar Tier 2 1st & 2nd Generation
Director	\$2	\$2	\$6	\$2
Regional Director	\$2	\$2	\$6	\$2
Senior Director	\$2	\$2	\$6	\$2
Partner	\$2	\$2	\$6	\$2
Regional Partner	\$2	\$2	\$6	\$2
Senior Partner	\$2	\$2	\$6	\$2

Leadership Income

4 Leadership Promotion Bonuses

	Leadership Promotion Bonus	Accelerated Leadership Promotion Bonus
Regional Energy Advisor	\$100	\$200, if achieved within 30 days from your Join Date
Senior Energy Advisor	\$250	\$500, if achieved within 60 days from your Join Date
Director	\$500	\$1,000, if achieved within 90 days from your Join Date
Regional Director	\$1,000	N/A
Senior Director	\$2,500	N/A
Partner	\$10,000	N/A
Regional Partner	\$20,000	N/A
Senior Partner	\$50,000	N/A

Personal Income & Team Income

5 Monthly Residual Level Pay

	Regional Energy Advisor	Senior Energy Advisor	Director	Regional Director	Senior Director	Partner	Regional Partner	Senior Partner
Level 1								
Level 2								
Level 3	+							
Level 4		+						
Level 5			+					
Level 6				+				
Level 7					+			
Level 8						+		
Level 9							+	
Level 10								+

Level Commissions:

	Minimum Rank Needed for Level Commissions	Electricity Band 1	Electricity Band 2	Electricity Band 3	Community Solar - Tier 1	Community Solar - Tier 2
You-Level 0	Ind. Energy Advisor	\$1.00	\$2.00	\$3.00	\$0.50	\$0.20
Level 1	Regional Energy Advisor	\$0.20	\$0.40	\$0.80	\$0.10	\$0.04
Level 2	Regional Energy Advisor	\$0.20	\$0.40	\$0.80	\$0.10	\$0.04
Level 3	Regional Energy Advisor	\$0.20	\$0.40	\$0.80	\$0.10	\$0.04
Level 4	Senior Energy Advisor	\$0.20	\$0.40	\$0.80	\$0.10	\$0.04
Level 5	Director	\$0.50	\$1.00	\$2.00	\$0.15	\$0.06
Level 6	Regional Director	\$0.50	\$1.00	\$2.00	\$0.15	\$0.06
Level 7	Senior Director	\$0.75	\$1.50	\$3.00	\$0.25	\$0.10
Level 8	Partner	\$0.75	\$1.50	\$3.00	\$0.25	\$0.10
Level 9	Regional Partner	\$1.00	\$2.00	\$4.00	\$0.50	\$0.20
Level 10	Senior Partner	\$1.50	\$3.00	\$6.00	\$0.50	\$0.20

Team Income

6 Monthly Rank Infinity Commissions

	Electricity Band 1	Electricity Band 2	Electricity Band 3	Community Solar - Tier 1	Community Solar - Tier 2
Senior Energy Advisor	\$0.05	\$0.10	\$0.20	\$0.025	\$0.01
Director	\$0.05	\$0.10	\$0.20	\$0.025	\$0.01
Regional Director	\$0.05	\$0.10	\$0.20	\$0.025	\$0.01
Senior Director	\$0.05	\$0.10	\$0.20	\$0.025	\$0.01
Partner	\$0.05	\$0.10	\$0.20	\$0.025	\$0.01
Regional Partner	\$0.05	\$0.10	\$0.20	\$0.025	\$0.01
Senior Partner	\$0.05	\$0.10	\$0.20	\$0.025	\$0.01

Team Income

7 Monthly Coded Infinity Commissions

	Electricity Band 1		Electricity Band 2		Electricity Band 3		Community Solar	
	1st Generation	2nd Generation	1st Generation	2nd Generation	1st Generation	2nd Generation	Tier 1	Tier 2
Director	\$0.05	\$0.05	\$0.10	\$0.10	\$0.20	\$0.20	\$0.025	\$0.01
Regional Director	\$0.10	\$0.10	\$0.20	\$0.20	\$0.40	\$0.40	\$0.050	\$0.02
Senior Director	\$0.10	\$0.10	\$0.20	\$0.20	\$0.40	\$0.40	\$0.050	\$0.02
Partner	\$0.10	\$0.10	\$0.20	\$0.20	\$0.40	\$0.40	\$0.050	\$0.02
Regional Partner	\$0.10	\$0.10	\$0.20	\$0.20	\$0.40	\$0.40	\$0.050	\$0.02
Senior Partner	\$0.10	\$0.10	\$0.20	\$0.20	\$0.40	\$0.40	\$0.050	\$0.02

Team Income

8 Partner Pool Pay

	Electricity Band 1	Electricity Band 2	Electricity Band 3	Community Solar - Tier 1	Community Solar - Tier 2
Bonus	\$2	\$2	\$2	\$6	\$2
Commissions	\$0.10	\$0.20	\$0.40	\$0.05	\$0.02