









"The opportunities to help people with our products seem to jump out at me."

Let Them Decide!

As I travel around the country, talk on the phone, participate in Zoom meetings, and meet people, I am amazed by the possibilities Avini Health offers for **Living a Better Life!** The opportunities to help people with our products seem to jump out at me.

Yet, these opportunities don't truly exist unless you share them! In my view, it's incredibly unfair to decide for someone what they might be interested in or truly need. For example, Cell Defender™ is a must for everyone, but do all people understand that need? Perhaps they are dealing with pain, cholesterol problems, sugar issues, cardiovascular concerns, weight management needs, or something else. Get the idea? Let them know there are many products that can help them, no matter their age. Our amazing Distributors know this — just look at what they are taking every day — so why keep it a secret from others?

And then there's the business side. According to reports, the average family of four in the U.S. is spending \$13,000 more per year today on basic needs than they did in 2021. Major stress! And stress is a significant factor in poor health. None of us really know someone else's financial situation, so let them know they have options: they can simply buy the products if they want, or they can explore ways to get their products paid for, earn extra money for a car or mortgage, or even achieve real financial freedom. Let them decide.

It's only fair!





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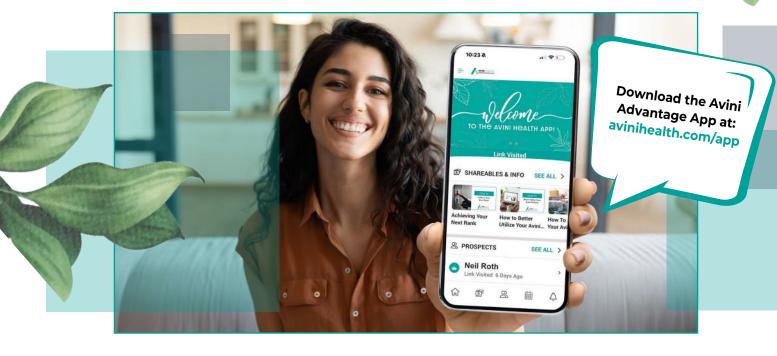




Tech & compliance

Michael Polak III, VP of IT and Compliance

What's New on the Avini APP?



This month, we have launched an amazing 18-minute product overview along with several new product-related videos, exclusively available on the Avini Advantage APP. The APP allows you to text, email, or share newly released videos with ease. The best part? You can see if the recipient has actually viewed the video. This insight is invaluable for understanding how best to approach the person you're sharing information with.

We've also added testimonials from our Avini Vision Tour, featuring powerful stories from individuals who use our incredible products. If you come across a compelling testimonial that you believe would be great for the APP, please email us and let us know!

Additionally, we've included new snippets from our newsletter, featuring Rik's write-ups on individual products. These make for excellent reading and provide valuable insights. Plus, we've added more whitepapers to help those who want to explore the products on a deeper level.

The benefits of the APP are helping Distributors everywhere connect with people through text and email. Those using the APP are gaining more traction in their business or simply sharing the products they love with more people in less time.

Thank you for using the APP, and remember – it's 100% free for Distributors.

Visit **AviniHealth.com/APP** for information on downloading the APP and accessing training.

Michael Polak III,

VP of IT and Compliance





Specific Formulas for our Furry Friends



Avini offers *Cell Defender™* for *Pets* and *Plus Relief for Pets*. These formulations are made specifically for our furry friends – available in a hypoallergenic chicken-flavored gel that is safe and effective for dogs and cats. This delivery system and suspension is the best way to make these formulations available for our pets.

There are currently over 78 million dogs and 85 million cats in the US. These companion animals are as susceptible as humans to ailments and issues that require detoxification and pain-relieving solutions.

Surprisingly, the total market for companion animals in the US reached an estimated \$124 billion in 2021. Of these expenditures, over \$13 billion was spent on medication for the animals. Additionally, a survey conducted by Virbac Pharmaceuticals puts the annual US market for companion animal pain relievers at more than \$250 million. The upshot of all of this is amazing:

People spend more on their pets than they do on themselves!



This is an all natural, homeopathic formula that is long-lasting with clinically tested ingredients.

So, in order to help our distributors and really help our furry friends, we've launched Cell Defender™ for Pets and Plus Relief for Pets.

Cell Defender™ for Pets

We all know the amazing benefits of Cell Defender™; the micronized and activated clinoptilolite zeolite that we've branded as *Detoxolite™*. Just as people have exposure to heavy metals, volatile organic compounds and other toxins – our pets have that exposure as well. In fact, some of their exposure can be worse than ours. For pets living outdoors, they are exposed to: air filled with lead particles from

blown from nearby farms and yards; as well as weather-treated wood. This last item is very important: wood used outdoors is treated with

exhaust fumes; herbicides and pesticides

arsenic to reduce termite damage. So, if you have a wooden deck, do not give your pets chew toys on that deck. As they chew on the toy and it rolls around on the deck, it will adsorb arsenic, which can then get into your pet. For pets living indoors, they are exposed

to: fumes of cleaners and

detergents; synthetic fibers in carpeting; colored ink in newsprint; perfumes and lotions we use on ourselves; flea collars and

sprays and shampoos we use on them; pollutants we track into the house on our shoes; as well as tap water and food we offer that can be full of heavy metals, hormones, and antibiotics. If we take our pets out for a walk, they lick their paws after trotting through the chemical-saturated run off from yards and golf courses and through oil and gasoline residue.

Just as the Cell Defender[™] helps us systemically remove toxins and heavy metals, the Cell Defender[™] for Pets can do the same for our furry companions.

Plus Relief for Pets

It's hard to know when your pet is in pain. They can't just tell you that they hurt and where they hurt. You need to look for the signs of pain and discomfort. If they are touch sensitive, if they aren't eating or playing, if they shy away from you – these can be warning signs.

The fact is that there are very few things that we can use to treat pain in our pets. For dogs, your veterinarian would probably give you a narcotic, like Tramadol or Demerol. These make your dog sleepy and have terrible side effects. The vet may also prescribe an NSAID (non-steroidal anti-inflammatory drug). These also have limited efficacy and terrible side effects; mostly digestive issues like diarrhea. For cats, every single pain medicine can potentially cause kidney failure. So the vet probably won't give you anything.

Just as Plus Relief helps us humans deal with pain and inflammation, the Plus Relief for Pets can do the same for our companion animals. The product is primarily aimed at treating moderate to severe chronic pain in our pets and is specifically indicated to treat pain from hip dysplasia, arthritis pain, joint pain, and general chronic pain in companion animals. Specialized proteins derived from natural cobra venom modulate the action of acetylcholine, a major stimulating neurotransmitter in the nervous system and activator of the inflammatory



pathways. As a result, the pain and inflammation pathways are temporarily shut off. This is an all natural, homeopathic formula that is long-lasting with clinically tested ingredients. It is safe & effective, non-narcotic & non-addictive, Acetaminophen & NSAID-free and safe for use in cats & dogs.

The clinical research on the peptides derived from cobra toxin is quite impressive with more than 46 human clinical studies completed as well as several studies specifically in dogs. In fact, oral safety in dogs goes back to 1874! The data from these many studies provide compelling clinical evidence that cobra venom provides an effective treatment for many types of pain without the side effects associated with NSAIDS, acetaminophen or opiates. Additionally, our research has been published in Dr. Steven Fox's textbook; Multimodal Management of Canine Osteoarthritis: Second Edition – where he quotes our research as an alternative to NSAIDs in the treatment of chronic arthritis in dogs. This book is currently being used at most Veterinary schools in the United States.

Both Avini Cell Defender[™] for Pets and Avini Plus Relief for Pets are provided as an oral paste what can be given directly to your pet on your finger, on their food or on their favorite treat. It is naturally flavored with hypoallergenic chicken flavor that both cats and dogs love.

So — let's take care of our furry friends at least as much as we take care of ourselves.

Let's make sure that they're toxin-free and pain-free with Cell Defender™ for Pets and Plus Relief for Pets.





Thank you to everyone who joined us on our final Vision Tour in Boca Raton! We're so grateful for the opportunity to share a behind-the-scenes look at our facility with you. You are truly the best part of Avini, and it's your enthusiasm and support that drive us forward. Thank you for making this tour memorable and for being such an important part of our journey!







DISTRIBUTORS

ENROLLERS of November

- 1. Dana Chambers Davis Enrolled 16
- 2. Scott and Carolyn Sommer Enrolled 8
- 3. Eugene Sambataro Enrolled 8
- 4. Shayla McClure Enrolled 6
- 5. Gynger Wieland Enrolled 5
- 6. End of the Road Mission Enrolled 5
- 7. Susan Sprouse Enrolled 4
- 8. Wrapshell Alderson Enrolled 4
- 9. Jennifer Reyes-Ortiz Enrolled 4

- 10. Rachel Stauber Enrolled 4
- 11. Live Your Freedom Day LLC Enrolled 4
- 12. Veronica Richards Enrolled 4
- 13. Meagan Perkins Enrolled 4
- 14. Boguslawa Pekal Enrolled 4
- 15. Eunice Green Enrolled 4
- 16. Shari Noldge Enrolled 4
- 17. Donna Bach Enrolled 4



This is where we get to brag about YOU! Distributors are what make Avini Health possible and we want to celebrate each and every success with everyone.

Toni Marie Abeyta of Colorado DIAMOND EXECUTIVE



"Dear Avinians,

My message to you is simple: Take this amazing company called AVINI HEALTH and create the life you want to live!

Learn this generous compensation plan. Share these miracle products that change and save lives, but imagine *you* changing first!

Use your visions through the MJ Durkin program and take the steps to create your dreams. It's all here at Avini Health.

The climate has never been more perfect than now to share this important mission! If one man or woman can, another man or woman can."

Love you, Toni "Zeogal" Marie Abeyta

Distributors who were promoted in Emerald

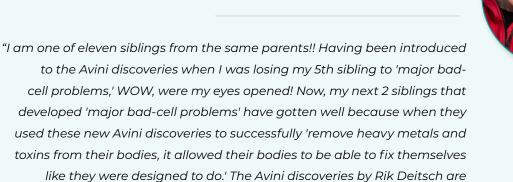




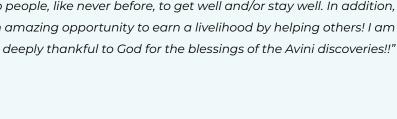
"I am So Thankful for Toni Marie Abeyta for ALL her Guidance, Friendship & Help. I Totally Love Helping our Avini Family & how we ALL work together as a team! I am Thankful for Avini helping me physically & financially! Avini is the Best! See You ALL at the Avini Summit!"



Dave and Elayne Neff, OR EMERALD DIRECTOR



providing, in my humble opinion, the BEST foundational considerations for truly better health today! What an astounding opportunity to seriously be able to help people, like never before, to get well and/or stay well. In addition, what an amazing opportunity to earn a livelihood by helping others! I am

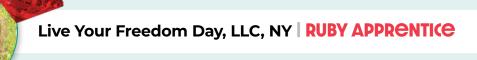




Distributors who were promoted in Ruby











Distributors who were promoted in Sapphire

SAPPHIRE EXECUTIVE

Dawn Cumings, MI
Marian Pinkham, VA
David Jones, OH
Sharolyn & Ted Eckerson, CO
Toni Goddard, CA
End of the Road Mission, CO

SAPPHIRE DIRECTOR

Judy Riesenberg, MT Kathy Cline, OR Shelly Erkman, CO

SAPPHIRE APPRENTICE

Gynger Wieland, CA
Harry Eckerson, MO
Scott and Carolyn Sommer, CA
Kerry Gleich, OH
Judith Thompson, WA



Distributors who were promoted in Gold

GOLD EXECUTIVE

Mary Wellmon, UT
Shirley Wilds, IN
Kari Roper, OR
Rachel Stauber, NY
Susan Jackson, IA
MaryAnn Barr, CA
Susan Mullett, OH
Susan Sprouse, VA
Eugene Sambataro, MD

GOLD DIRECTOR

Dana Chambers Davis, NY
Diane Rossow, WA
Debbie Waite, MI
Eunice Green, CA
Debbie Meyers, OR

GOLD APPRENTICE

Kevin Wright, CA
Tonya Caughron, CA
Tonia Yeager, CO
Janet Garland, CA
Laura Medina, CA
Nicole Thompson, ID
Werdna Rumelhart, IA
Linette Berget, MN





Distributors who were promoted in Silver

Divrie Yoel - Silver Executive

Austin McLeod - Silver Executive

Chany Schonberger – Silver Executive

Wrapshell Alderson – Silver Executive

Walt Legits - Silver Executive

Ivan Rivas - Silver Executive

Don Carson - Silver Executive

Roger Miller - Silver Executive

Boguslawa Pekal – Silver Executive

Jordan Escalante - Silver Executive

Jennifer Cheshire - Silver Executive

Adel-Co Enterprises Inc. Health. – Silver Executive

Janice Veech - Silver Executive

David A. Ramsey – Silver Executive

Sharde Turman – Silver Executive

Alan Sampson – Silver Executive

Katerina Teroerde – Silver Executive

James Carter - Silver Executive

Kathy Moser - Silver Executive

Susan Santistevan - Silver Executive

Joshua Erkman - Silver Executive

Susan Galloway – Silver Executive

William Ames - Silver Executive

Jon Moore - Silver Executive

Darlene Drake - Silver Executive

Christie L. Dutro - Silver Executive

Dennis and Julie McLeish - Silver Executive

Debra Watson - Silver Director

Shayla McClure – Silver Director

Carole Jenkins - Silver Director

Suzie Jones – Silver Apprentice

Mickey Stellavato - Silver Apprentice

Joseph Malfara – Silver Apprentice

Gertrude Ward – Silver Apprentice

Susan Deblasio - Silver Apprentice

Message from **Douglas Dickey, VP of Sales**

Congratulations to all the new Avini Distributors and Customers who joined us this month. We welcome you to the Avini Family.

This month, we finished our seventh and final Avini Vision Tour in Boca Raton, Florida. The excitement from those who came to tour the manufacturing plant was incredible. Many distributors and customers were amazed by the equipment and technology being used to make our incredible products.

The Vision Tour brought our awesome bio-chemist, Rik, out to meet many of our distributors throughout the U.S. The tour began in Fresno, followed by Sacramento. Then, we planned a full day of excitement in Idaho Falls, Minneapolis, Portland, Arlington, and finally Boca Raton, where the tour concluded. It was a huge success, with about 1,000 people coming out to see and meet Rik, Neil, and me. Michael shared the compliance and app benefits, while special guest MJ Durkin delivered his exciting message of motivation and inspiration.

We have so much to be excited about as we get closer and closer to the tipping point of awareness. Next year, we have many exciting events planned, including conventions, summits, and multiple regional events. Avini is just getting started.

We are grateful for everyone who participated in the Avini Vision Tour. Take time to reach out to those already signed up and in your downline. Ask them to watch another testimonial video or try some of the new products. Avini is evolving as we grow into our running shoes.

I am so grateful for the love and encouragement from all of you and for the trust and faith you have in your corporate leadership. Thank you, everyone, for being the best part of Avini. Let's get out there and share.

Sincerely Yours,
Douglas Dickey
Douglas Dickey

VP of Sales

Avini Health



